#### Deloitte.

### The Solution Economy:

A Vision for Sustainable Development

**ECOSOC** and Second Committee Joint Meeting

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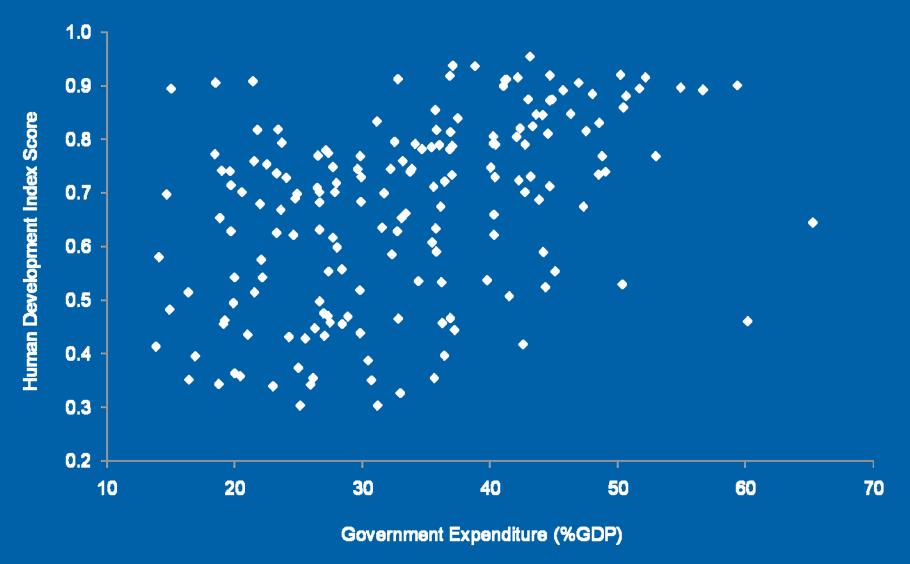
November 6, 2013





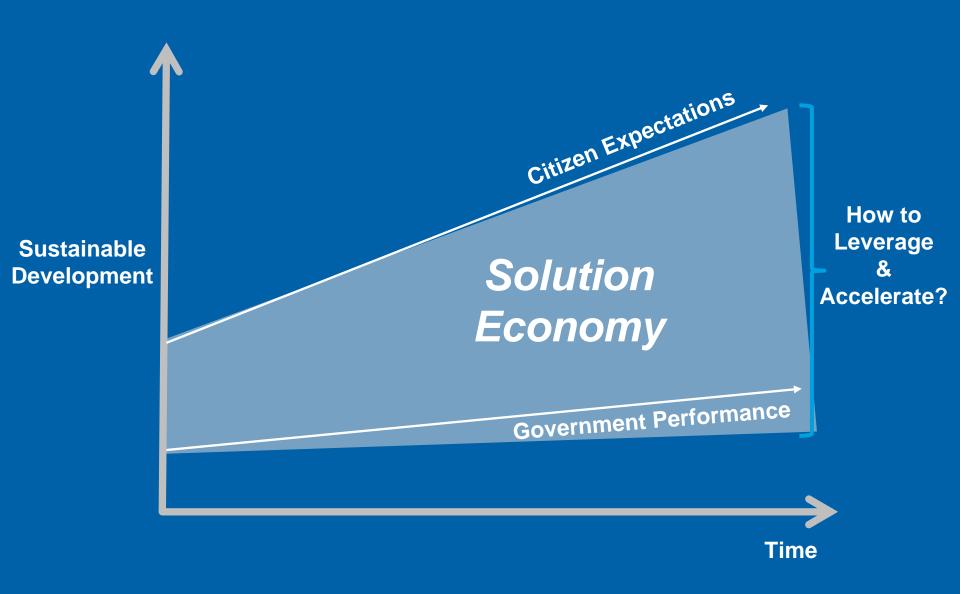
Thinking People.

#### **HDI and Government Spending**



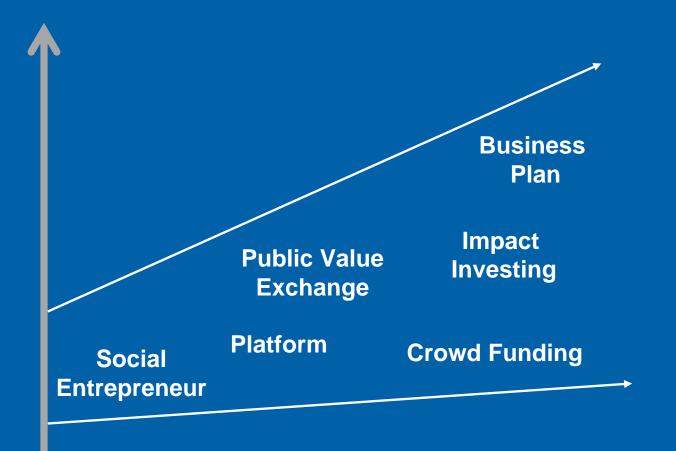
HDI source: United Nations; UNDP Statistics Government expenditure source: 2013 IMF World Economic Outlook, October 2013

## Serving unmet needs





#### Kiva

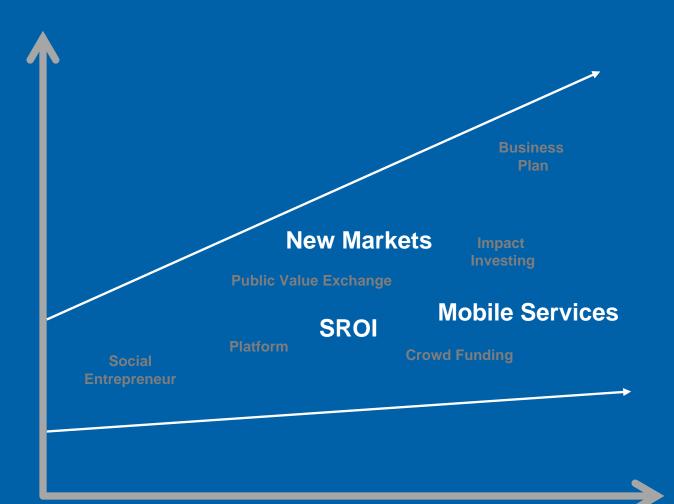


#### **Impact**

- √ \$490M of loans raised and distributed
- √ 1M+ lenders
- √ 635 entrepreneurs
  assisted in 72 countries
- √ 99% loan repayment record



#### Safaricom's M-PESA



#### **Impact**

- √ 15M+ have gained access to financial services
- ✓ 20% of Kenyan GDP transacted using M-PESA
- √ 70 percent of adults in Kenya are M-PESA users
- ✓ Public health notifications

## The Solution Économy

#### **WAVEMAKERS**

who revolutionize approaches to tough social challenges

## NEW BUSINESS MODELS

that disrupt & quickly scale



## PUBLIC VALUE EXCHANGES

that act as intermediaries





## DISRUPTIVE TECHNOLOGIES

that enable new approaches at radically lower costs



### IMPACT CURRENCIES

that provide a means of exchange

#### THE SOLUTION ECOSYSTEM

that offer fertile ground for impact markets and innovation

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